INVITATION FOR BIDS (IFB)

ELECTRICITY SUPPLY CORPORATION OF MALAWI LIMITED

FRAMEWORK AND ONE-OFF CONTRACTS BY NATIONAL COMPETITIVE BIDDING

DATE OF ISSUE: MONDAY 2ND NOVEMBER 2026

1. The Electricity Supply Corporation of Malawi Limited (ESCOM), a state-owned company, has budgeted funds for the procurement of goods, works and services under framework and one-off contracts, and now invites sealed bids from eligible bidders for the requirements listed in Table 1.

Table 1: Procurement Requirements

No.	Procurement Requirement	Reference Number	Contract Type
1	Supply and Delivery of Motor Vehicle Spares	ESC09/NCB/G/FY2026-27	Framework
2	Supply and Delivery of Stationery and Toners	ESC10/NCB/G/FY2026-27	Framework
3	Provision of Transport Workshop Sublet Job Services	ESC11/NCB/S/FY2026-27	Framework
4	Supply and Delivery of ICT Equipment and Accessories	ESC12/NCB/G/FY2026-27	Framework
5	Supply and Delivery of Office Furniture and Equipment	ESC13/NCB/G/FY2026-27	Framework
6	Provision of Catering Services	ESC14/NCB/S/FY2026-27	Framework
7	Supply and Delivery of Cleaning Materials	ESC15/NCB/G/FY2026-27	Framework
8	Supply and Delivery of Oil and Lubricants	ESC16/NCB/G/FY2026-27	Framework
9	Supply and Delivery of Motor Vehicle Tyres	ESC17/NCB/G/FY2026-27	Framework
10	Engagement of Service Providers for Sewer Services	ESC18/NCB/S/FY2026-27	Framework
11	Construction and Maintenance of Distribution Powerlines	ESC028/NCB/W/FY2026-27	Framework
12	Supply and Delivery of Transformer Rewinding Services	ESC029/NCB/S/FY2026-27	Framework

No.	Procurement Requirement	Reference Number	Contract Type
13	Supply and Delivery of Cables and Conductors	ESC030/NCB/G/FY2026-27	Framework
14	Supply and Delivery of Line Hardware Materials	ESC024/NCB/G/FY2026-27	Framework
15	Supply and Delivery of Transformers	ESC027/NCB/G/FY2026-27	Framework
16	Supply and Delivery of Meters	ESC026/NCB/G/FY2026-27	Framework
17	Supply and Delivery of Concrete Poles	ESC031/NCB/G/FY2026-27	Framework
18	Corridor Clearing (Northern, Central and Southern Lots)*	ESC032/NCB/S/FY2026-27	Framework
19	Maintenance of Transmission Lines	ESC033/NCB/W/FY2026-27	Framework
20	Supply, Delivery and Maintenance of Air Conditioners	ESC034/NCB/G/FY2026-27	Framework
21	Supply and Delivery of Transmission Materials – Polymer Insulators	ESC036/NCB/G/FY2025-26	One-off
22	Supply and Delivery of Transmission Materials – Tower Members	ESC037/NCB/G/FY2025-26	One-off
23	Provision of Marketing Communications Agencies and Related Service Providers	ESC038/NCB/S/FY2025-26	Framework

** Mandatory pre-bid site meetings apply – see Table 3.*

2. Bidding will be conducted in accordance with the National Competitive Bidding (NCB) procedures specified in the Public Procurement and Disposal of Public Assets Act, 2025. Contract and award conditions are set out in Table 2.

Table 2: Contract and Award Conditions

Item	Condition
Framework contracts (all items except item 21)	Twelve (12) months, with goods, works and services called off through individual orders as the Corporation requires them. Delivery period: six (6) to eight (8) weeks from the date of each order.
One-off contract (item 21)	Single contract for the quantities and delivery period specified in the Bidding Documents.
Award limit (all items except item 18)	A bidder shall be awarded a maximum of one (1) lot and, where a lot has sublots, a maximum of two (2) sublots.
Award limit (item 18 – Corridor Clearing)	Three (3) lots: Northern, Central and Southern Region. Bidders may bid for any or all lots, but a bidder shall be awarded a maximum of two (2) sublots in each lot.

3. Attendance at the pre-bid site meeting is **mandatory** for each Corridor Clearing lot a bidder intends to bid for. A bid for a lot shall be rejected if the bidder did not attend the

site meeting for that lot. The venue and start time of each meeting are specified in the Bidding Documents.

Table 3: Mandatory Pre-bid Site Meetings – Corridor Clearing (ESC032/NCB/S/FY2026-27)

Lot	Region	Date
Lot 1	Northern Region	Tuesday 10th November 2026
Lot 2	Central Region	Wednesday 11th November 2026
Lot 3	Southern Region	Thursday 12th November 2026

4. Bidding Documents may be inspected, requested and purchased, and bids submitted and opened, in accordance with the details in Tables 4, 5 and 6.

Table 4: Key Bidding Information

Activity	Details
Inspection of Bidding Documents	At the ESCOM procurement offices in Mzuzu, Lilongwe and Blantyre (Addresses A1 – A3), Monday to Friday, 08:00 – 12:00 hrs and 13:00 – 16:00 hrs local time, except public holidays.
Request by email	Bidders may request the Bidding Documents by email at **procurement@escom.mw**.
Purchase of Bidding Documents	Non-refundable fee of **MK10,000.00** per bidding document, payable in cash or by bank certified cheque at Address B, or electronically to the account in Table 6. Documents are in English.
Registration and proof of payment	All bids must be registered. A copy of the official receipt confirming registration and payment for the Bidding Document must be attached to the bid; **bids without it will not be evaluated.**
Bid submission deadline	**Friday 27th November 2026 at 10:00 hrs** local time – Tender Box, Address C
Bid opening	**Friday 27th November 2026 at 10:30 hrs** local time – Address D, in the presence of bidders' representatives who choose to attend
Bid Security	As specified in the Bidding Documents, in the form of a Bank Certified Cheque or Bank Guarantee from a reputable bank acceptable to the Purchaser. Bidders 100% owned by Malawian nationals may submit a Bid Securing Declaration Form instead.
Electronic and late bids	Electronic bidding is not permitted. Late bids will be rejected.

Table 5: Addresses

	Purpose	Address
A1	Inspection of Bidding Documents – Northern Region	Procurement Office ESCOM Offices, Mzuzu
A2	Inspection of Bidding Documents – Central Region	Procurement Office Magetsi House, Lilongwe
A3	Inspection and issue of Bidding Documents – Southern Region	Procurement Division ESCOM House Annex Building, Second Floor 9 Haile Selassie Road, P.O. Box 2047, Blantyre
B	Purchase of Bidding Documents (cash or bank certified cheque)	Accounts Office, ESCOM Umoyo House, Third Floor Victoria Avenue, Blantyre
C	Submission of bids	Tender Box at IT Reception ESCOM House Annex Building 9 Haile Selassie Road, P.O. Box 2047, Blantyre
D	Opening of bids	ESCOM Chichiri Power Station Board Room Blantyre

Table 6: Bank Details for Electronic Payment of the Bidding Document Fee

Bank	FDH Bank – Main Account
Account Name	ESCOM Limited
Account Number	**1850000006243**
Branch	Umoyo Branch